

**SANTA CLARA COUNTY  
SCHOOLS' INSURANCE GROUP**

**FINANCIAL STATEMENTS**

June 30, 2017 and 2016

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP

FINANCIAL STATEMENTS

June 30, 2017 and 2016

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## INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Members  
Santa Clara County Schools' Insurance Group  
San Jose, California

**Report on the Financial Statements**

We have audited the accompanying financial statements of Santa Clara County Schools' Insurance Group, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Santa Clara County Schools' Insurance Group's financial statements as listed in the table of contents.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the *State Controller's Minimum Audit Requirements for California Special Districts*. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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(Continued)

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Santa Clara County Schools' Insurance Group, as of June 30, 2017 and 2016, and the changes in its financial position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 4 through 11, the Reconciliation of Claims Liabilities by Type of Contract on pages 27 through 30, and the Claims Development Information on pages 31 through 34, the Schedule of the Group's Proportionate Share of the Net Pension Liability on page 35 and the Schedule of the Group's Contributions on page 36 be presented to supplement the financial statements. Such information, although not a part of the financial statements, is required by Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Supplementary Information*

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Santa Clara County Schools' Insurance Group's financial statements. The Combining Statements of Net Position and Combining Statements of Revenues, Expenses and Change in Net Position are presented for purposes of additional analysis and are not a required part of the financial statements.

The Combining Statements of Net Position and Combining Statements of Revenues, Expenses and Change in Net Position are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Combining Statements of Net Position and Combining Statements of Revenues, Expenses and Change in Net Position are fairly stated, in all material respects, in relation to the financial statements as a whole.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 30, 2017 on our consideration of Santa Clara County Schools' Insurance Group's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Santa Clara County Schools' Insurance Group's internal control over financial reporting and compliance.

*Crowe Horwath LLP*

Crowe Horwath LLP

Sacramento, California  
November 30, 2017

**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

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The following report reflects on the financial condition of the Santa Clara County Schools' Insurance Group (SCCSIG") as of and for the fiscal years ended June 30, 2017 and 2016. It is provided in order to enhance the information in the independent financial audit, basic financial statements, and notes to the basic financial statements included in the financial audit report. Please read it in conjunction with the Group's financial statements, which immediately follow this section.

**Introduction and Background:**

The Santa Clara County Schools' Insurance Group (SCCSIG) was established on October 1, 1978 by a Joint Powers Agreement to provide mutual risk management and insurance programs for member districts. Under such an agreement, two or more public agencies may jointly exercise any power common to the contracting parties. The SCCSIG had 31 members participating in any number of individual programs/funds: Workers' Compensation, Property and Liability, Medical and Wellness, Vision, and Dental. For financial reporting purposes, the SCCSIG operates as a special-purpose government engaged in business type activities.

The SCCSIG is governed by a seven member Executive Committee, elected for two-year terms by the Board of Directors. The Executive Committee elects a President, Vice President, and Secretary/Treasurer for a one-year term from the members of the Executive Committee. The full Board of Directors is comprised of a representative and alternate from each member district, as designated by the district's superintendent.

The Executive Committee is responsible for the ongoing operations of the SCCSIG and is empowered to implement and enforce all provisions of the Joint Powers Agreement, the SCCSIG Bylaws, and all approved policies and procedures. The Executive Committee has delegated the responsibility of the daily operation of the SCCSIG to the Executive Director and staff. The Executive Director provides reports on activities to the Executive Committee at regular Board meetings, which includes Treasury Reports and Financial Statements, with comparative analysis with the adopted budget and prior year audited financials throughout the year, as well as other reports and updates as necessary.

***Mission Statement***

The purpose of the Santa Clara County Schools' Insurance Group is to provide to the members the long-term cost effective benefit of self-insurance pooling and the joint purchase of insurance.

**Program Overview:**

The SCCSIG's Dental, Vision, Medical and Wellness, Workers' Compensation, and Property/Liability programs are comprised of Members from K-12 Schools Districts, Community Colleges, and Other Organizations, throughout the State of California. Membership varies by program.

**Benefits:**

- Effective, 01/01/2016, Willis Towers Watson became the broker of record for the Medical Program.
- Dental and Vision programs are administrated by Keenan & Associates. Rates for the self-insured Vision and Dental plans are calculated annually by Keenan underwriters.
- Rate changes are reviewed by the Executive Director, SCCSIG Fringe Benefit Committee, and approved by the Executive Committee before they become effective. Benefit plans run on a calendar year basis.

**Dental:**

- Established July 1, 1986.
- The Dental program is a self-insured program with Delta Dental and administrated by Keenan & Associates through their California Dental Coalition.

**Vision:**

- Established October 1, 1985.
- The Vision program is a self-insured program with VSP and administrated by Keenan & Associates through their California Vision Coalition.

**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

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**Medical:**

- The Medical fund was established in 2011/2012 with federal funds received through the Early Retiree Reinsurance Program, a component of the Patient Protection and Affordable Care Act of 2010. This program provides reimbursement of part of the cost of providing medical coverage to early retirees. Keenan & Associates was the administrator.
- These funds provided by the United States Department of Health and Human Services are restricted by the Code of Federal Regulations; 45 CFR Part 149 § 149.200, and will benefit the SCCSIG's 13 Anthem Blue Cross plan members and 11 Kaiser plan members. Both plans are fully insured.
- Effective 01/01/2016, change in administrator from Keenan to Willis Towers Watson.
- The Medical program is fully-insured with Kaiser and Anthem Blue Cross, and is administrated by Willis Towers Watson.

**Workers' Compensation:**

- Established October 1, 1978.
- The SCCSIG was self-insured from October 1, 1978 through December 31, 1995, purchasing various levels of excess coverage from \$100,000 to \$250,000 through Fremont Insurance, ERC (Westport Ins. Corp), Safety Mutual/Safety National, and Schools Alliance for Workers' Compensation Excess (SAWXC II).
- From January 1, 1996 through June 30, 2003, the SCCSIG was fully insured through Fremont Insurance (1/1/1996 to 6/30/2000), then ACE Insurance Co. of North America (7/1/2000 to 6/30/2003).
- Since July 1, 2003, the SCCSIG has been self-insured, participating in the Protected Insurance Program for Schools (PIPS), which provides excess coverage from the first dollar to statutory limits. Rates paid to PIPS is their base rate times an experience modification factor (x-mod), based on the SCCSIG individual loss history. The PIPS base rate has fluctuated each year, as has the experience modification factor. Costs initially increased 39% from \$1.58 per \$100 of payroll in 2002/2003, under a fully insured program with ACE.

**Property and Liability:**

- Established July 1, 1980
- The SCCSIG maintains \$100,000 self-insured retention in both Property and Liability, with lower retained limits for special coverage for auto property, crime, and electronic data processing.
- The SCCSIG joined the Alliance of Schools for Cooperative Insurance Program (ASCIP), as of July 1, 2008, for excess property and liability coverage from the SCCSIG retained limits to \$500 million in property and \$5 million in liability. ASCIP provides claims administration for all claims with loss dates after June 30, 2008; including those below our retention levels at no additional cost. The change in carriers resulted in a reduction of 30% in total excess insurance costs in the first year. Between 2007/2008 and 2012/2013, excess insurance costs have decreased 11%, including a 10% increase in premium in 2012/2013.
- The SCCSIG is a member of Schools Excess Liability Fund (SELF) for excess liability coverage from \$5 million to \$55 million.

**Financial Highlights:**

In 2016/2017, the SCCSIG's net position improved by \$2 million. The net position at 06/30/2016 was \$13.3 million, increasing to \$15.4 million, as of 06/30/2017.

**Workers' Compensation**

The Worker's Compensation program continues to improve its net position with an increase of \$435 thousand in 2016/2017, to a net position of \$637 thousand. Comparatively to prior years, in 2014/2015, the net position increased from \$160 thousand to \$188 thousand. In 2015/2016, the net position increased from \$188 thousand to \$201 thousand.

The net position of \$637 thousand is \$202 thousand greater than what is required to fund the designated actuarially determined Capital Target at an 80% probability level funding of \$435 thousand.

**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

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**Property/Liability**

The Property Liability program continues to improve its net position by \$150 thousand from \$5.2 million, as of 06/30/2016 to \$5.4 million, as of 06/30/2017. Comparatively to prior years, in 2014/2015, the net position increased from \$3.9 million as of 06/30/2014, to \$4.7 million as of 06/30/2015. In 2015/2016, the net position increased from \$4.7 million, as of 06/30/2015, to \$5.2 million, as of 06/30/2016.

The increase in net position is attributed to actual claim cost development, less than, actuarial expected claim costs, and less than funding, based upon actuarial projections.

**Dental**

The Dental Program continues to perform positively, with an increase to the net position of \$1.1 million, from \$6.7 million, as of 06/30/2016, to \$7.8 million as of 06/30/2017. Comparatively to prior years, in 2014/2015, the net position increased from \$5.3 million, as of 06/30/2014, to \$6.2 million, as of 06/30/2015. In 2015/2016, the net position increased from \$6.2 million, as of 06/30/2015, to \$6.7 million, as of 06/30/2016.

This increase is attributed to funding in excess of actual costs. All liabilities are fully reserved in this program.

**Vision**

The Vision Program continues to perform positively, with an increase to the net position of \$211 thousand, from \$977 thousand, as of 06/30/2016, to \$1.2 million, as of 06/30/2017. Comparatively to prior years, in 2014/2015 the net position increased from \$711 thousand as of 06/30/2014, to \$808 thousand as of 06/30/2015. In 2015/2016, the net position increased from \$808 thousand, as of 06/30/2015, to \$977 thousand, as of 06/30/2016.

This increase is attributed to funding in excess of actual costs. All liabilities are fully reserved in this program.

**Financial Management and Control:**

The SCCSIG is responsible for establishing and maintaining an internal control structure designed to ensure that assets are protected from loss, theft or misuse and to ensure that adequate accounting data is compiled to allow for preparation of financial statements in conformity with generally accepted accounting principles (GAAP). The Executive Director and staff, provides financial oversight and cash management. This includes budgeting, accounts receivable, accounts payable, and, at a minimum, quarterly financial updates.

The SCCSIG has also contracted an independent actuarial to review their programs. These studies confirm the adequacy and reasonableness of the liabilities recorded as outstanding claim reserves for all program years. Bickmore Insurance Services - Actuarial Consultants review the Worker's Compensation and Property Liability programs. Actuaries provide estimates of outstanding liabilities (IBNR) for the Dental and Vision programs.

Crowe Horwath LLP, is contracted to perform the annual independent audit examination of the financial statements in accordance with generally accepted auditing principles (GAAP).

The SCCSIG does not contract with an investment advisor and did not hold any private investments. The majority of the SCCSIG's funds are held in the Santa Clara County Treasury Pool, since the principal is 100% protected while yields are routinely higher than other comparable options available per the SCCSIG Investment Policy. Operating accounts, including two trust accounts, are held at Bank of the West. These accounts are funded monthly for expected operating expenses and balances are kept to the minimum.

The SCCSIG is accredited by California Association of Joint Powers Authorities (CAJPA) with Excellence. Their accreditation is based on a model of professional standards for risk management pools. CAJPA standards require a Capital Reserve, which sets a safety reserve to safeguard against future financial uncertainty, and measures for financial stability.



**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

The SCCSIG obtained accreditation with the California Association of Joint Powers Authorities, as of November 1, 2005. As of 2009/2010, the SCCSIG earned the distinction of Accreditation with Excellence. The CAJPA accreditation program is a national model of professional standards for risk management pools. To comply with standards for accreditation, in 2004/2005 the SCCSIG established Capital Targets for each program. These are designated equity amounts held to provide a reserve to safeguard against future financial uncertainty. The Capital Targets for the Workers' Compensation and Property & Liability funds are both set at an Actuarial determined probability level of 80%. The Capital Targets for the Vision and Dental funds are set at approximately 2.5 months of monthly average claims expense.

**Basic Financial Statements:**

The SCCSIG's financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) and necessarily include amounts based upon reliable estimates and judgments. The Statement of Net Position, Statement of Revenue, Expenses and Changes in Net Position, and the Statements of Cash Flows are included.

The Statement of Net Position provides information on the SCCSIG's program assets and liabilities, with the difference reported as Net Position. The Statement of Revenues, Expenses and Change in Net Position presents information showing total operating revenues versus operating expenses and the resulting effect on Net Position. The Statement of Cash Flows is presented to reflect the operation based on inflows and outflows of cash.

**Statement of Net Position:**

Below is a consolidated summary of the Statement of Net Position as of 06/30/2015, 06/30/2016, and 06/30/2017, showing total assets versus total liabilities, with a percentage of change between program years.

	As of		2015/2016		06/30/17	2016/2017	
	06/30/15	06/30/16	Variance	%		Variance	%
<b>ASSETS</b>							
<b>Current Assets</b>							
Cash and Cash Equivalents	\$ 14,345,841	\$ 16,119,625	\$ 1,773,784	12.36 %	\$ 18,276,948	\$ 2,157,323	13.38 %
Prefunding deposits	1,878,265	1,488,142	(390,123)	(20.77)	1,604,770	116,628	7.84
Accounts Receivable	1,558,459	1,585,778	27,319	1.75	1,679,474	93,696	5.91
Prepaid Expense	--	--	--	--	--	--	--
Total Current Assets	17,782,565	19,193,545	1,410,980	7.93	21,561,192	2,367,647	12.34
<b>Deferred outflow of resources</b>							
Deferred outflow of resources - pension	51,103	57,641	6,538	12.79	168,209	110,568	191.82
<b>LIABILITIES</b>							
<b>Current Liabilities</b>							
Accounts payable	1,141,511	1,210,879	69,368	6.08	1,278,194	67,315	5.56
Safety Credits payable	531,473	621,909	90,436	17.02	777,602	155,693	25.03
Current portion of unpaid claims and claim adjustment expenses	1,455,000	1,794,509	339,509	23.33	1,572,891	(221,618)	(12.35)
Total current Liabilities	3,127,984	3,627,297	499,313	15.96	3,628,687	1,390	0.04
Net Pension liability	359,786	447,432	87,646	--	557,905	110,473	24.69
Noncurrent Liabilities - claim liability	2,181,496	1,773,085	(408,411)	(18.72)	2,131,477	358,392	20.21
Total Liabilities	5,669,266	5,847,814	178,548	3.15	6,318,069	470,255	8.04
<b>Deferred inflow of resources</b>							
Deferred inflow of resources - pension	97,094	50,483	(46,611)	(48.01)	23,349	(27,134)	(53.75)
<b>NET POSITION</b>	<b>\$ 12,067,308</b>	<b>\$ 13,352,889</b>	<b>\$ 1,285,581</b>	<b>10.65 %</b>	<b>\$ 15,387,983</b>	<b>\$ 2,035,094</b>	<b>15.24 %</b>

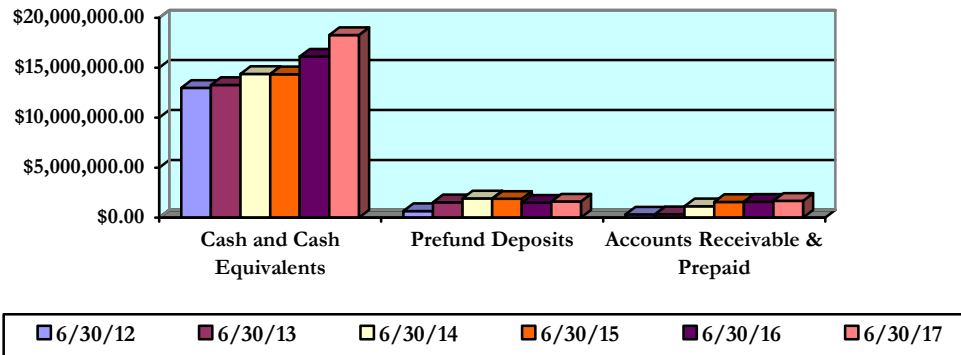
**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

**Assets:**

An increase in assets is mainly attributed to the retention and increase in cash. Cash variances are mainly attributed to receipt of member contributions, which are less, or greater than, claim payments, insurance premiums, and other operating expense. Investment income also increases cash and cash equivalents.

In 2016/2017, the assets of the SCCSIG increased by 12.34 %, or \$2.4 million. In 2015/2016, the assets of the SCCSIG increased by 7.93 %, or \$1.4 million. In 2014/2015, the assets of the SCCSIG increased by 1.89 % or \$330 thousand.

The annual variance in assets can be seen below.



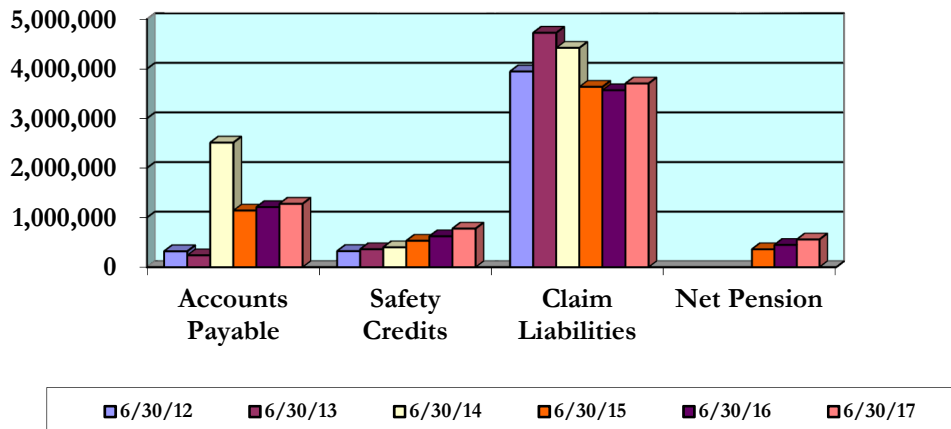
**Liabilities:**

In 2016/2017, the liabilities of the SCCSIG increased by 8.04%, or \$470 thousand. In 2015/2016, the liabilities increased by 3.15%, or \$179 thousand. In 2014/2015, the liabilities decreased by 22.71%, or \$1.7 million.

These variances are mainly attributed to revisions in claim liabilities or accounts payable, which may include a dividend payable.

Other factors that influence the change in liabilities is the annual, independent actuary review claim liabilities are updated based upon these evaluations. The annual actuarial review and re-estimate of the ultimate cost associated with payment, for the life of the claim, on the self-insured retained program years, is an integral factor in keeping the financials relevant.

The annual variance in liabilities can be seen below.



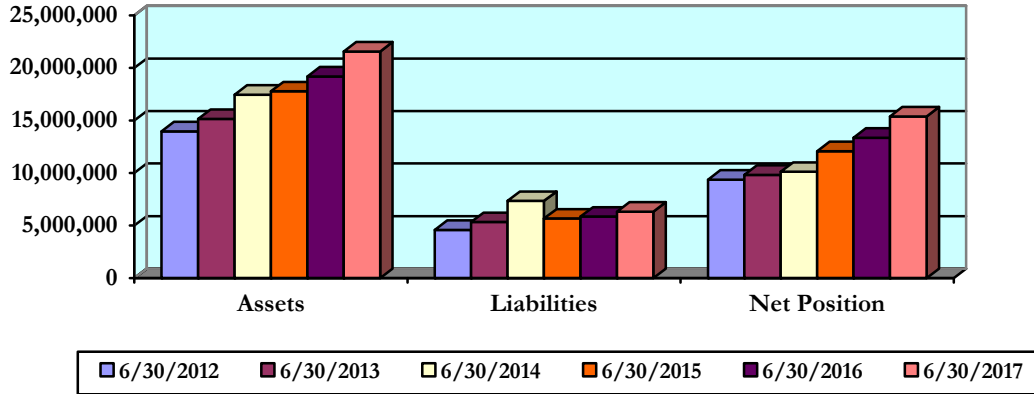
**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

**Net Position:**

In 2016/2017, as of 06/30/2017, the SCCSIG's ending Net Position is \$15.4 million. This position reflects an increase to the prior year net position of \$13.4 million, as of 06/30/2016, by 15.24% or \$2 million. This was due to the following factors.

- 1) Increase in net assets from net operating income, greater than operating expenditures of \$1.9 million
- 2) Increase in net assets from non operating investment income of \$100 thousand

Statement of Net Position year variances can be seen below.



**Statements of Revenues, Expenses and Change in Net Position:**

In 2016/2017, revenues exceeded expenses by \$2 million, resulting in an increase to net assets, of 15.24%. Details of these changes are shown below, in the Condensed Statements of Revenues, Expenses, and Changes in Net Position.

	Fiscal Year Ended		Increase/ (Decrease) 2015/2016		Fiscal Year Ended		Increase/ (Decrease) 2016/2017	
	06/30/15	06/30/16	Variance	Percentage	06/30/17	Variance	Percentage	
<b>Operating Revenue:</b>								
Member Contributions	\$ 30,516,004	\$ 30,805,874	\$ 289,870	0.95 %	\$ 34,929,002	\$ 4,123,128	13.38 %	
Safety Credits	304,295	349,165	44,870	14.75	356,334	7,169	2.05	
Other	514,712	510,850	(3,862)	(0.75)	645,111	134,261	26.28	
<b>Total Operating Revenue</b>	<b>31,335,011</b>	<b>31,665,889</b>	<b>330,878</b>	<b>1.06</b>	<b>35,930,447</b>	<b>4,264,558</b>	<b>13.47</b>	
<b>Operating Expenses:</b>								
Claims and Claims Adj Expense	8,789,775	9,262,408	472,633	5.38	8,852,149	(410,259)	(4.43)	
Insurance Premiums	18,291,422	19,134,383	842,961	4.61	22,969,156	3,834,773	20.04	
Safety Credits	329,115	349,165	20,050	6.09	356,334	7,169	2.05	
Claims administration	786,924	766,737	(20,187)	(2.57)	830,891	64,154	8.37	
General and administrative expense	889,704	957,684	67,980	7.64	1,044,603	86,919	9.08	
<b>Total Operating Expenses</b>	<b>29,086,940</b>	<b>30,470,377</b>	<b>1,383,437</b>	<b>4.76</b>	<b>34,053,133</b>	<b>3,582,756</b>	<b>11.76</b>	
<b>Net Operating Income/ (loss)</b>	<b>2,248,071</b>	<b>1,195,512</b>	<b>(1,052,559)</b>	<b>(46.82)</b>	<b>1,877,314</b>	<b>681,802</b>	<b>57.03</b>	
Investment Income	61,766	90,069	28,303	45.82	157,780	67,711	75.18	
Dividends to Members	--	--	--	--	--	--	--	
<b>Non Operating Income/ (Expense)</b>	<b>61,766</b>	<b>90,069</b>	<b>28,303</b>	<b>45.82</b>	<b>157,780</b>	<b>67,711</b>	<b>75.18</b>	
<b>Change in Net Position</b>	<b>2,309,837</b>	<b>1,285,581</b>	<b>(1,024,256)</b>	<b>(44.34)</b>	<b>2,035,094</b>	<b>749,513</b>	<b>58.30</b>	
Beginning Net Position	9,757,471	12,067,308	2,309,837	23.67	13,352,889	1,285,581	10.65	
<b>Ending Net Position</b>	<b>\$ 12,067,308</b>	<b>\$ 13,352,889</b>	<b>\$ 1,285,581</b>	<b>10.65 %</b>	<b>\$ 15,387,983</b>	<b>\$ 2,035,094</b>	<b>15.24 %</b>	

**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

In 2016/2017, operating revenues increased by \$4.3 million, or 13.47%. In 2015/2016, operating revenues increased by 1.06% or \$331 thousand.

In 2016/2017, operating expenses increased by \$3.6 million, of 11.76%. In 2015/2016, operating expense increased by 4.76% or \$1.4 million.

The Statement of Revenues, Expenses & Change in Net Position shows the activity of the SCCSIG fiscal year from July 1, through June 30. There are four basic parts to this statement: Operating Revenues, Program Expenses, General and Administration Expenses, and Non-operating Revenues and Expenses.

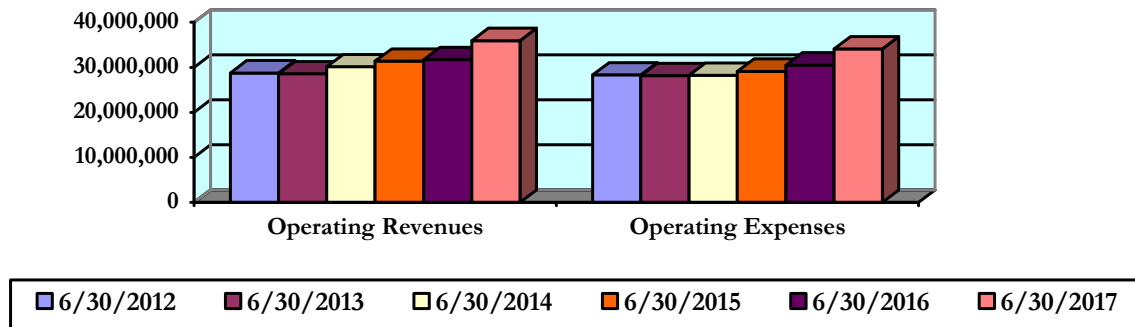
Operating Revenue is primarily the premiums or contribution by the SCCSIG's members for financing pool-funding requirements.

Program Expenses are expenses directly related to the program's main function, such as claims and claim administration expenses for self-funded program years and insurance or excess insurance premiums for fully or partially insured program years. These are required costs of the fund that would be incurred by our members directly, even if the SCCSIG did not exist and account for 97% of all expenses. Claims and claim administration expenses and Insurance Premiums, including state self-insurance assessments.

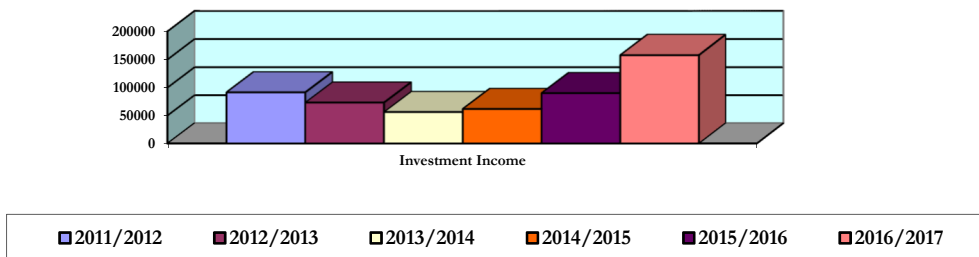
General and Administration Expenses are costs of the SCCSIG to manage and maintain each program and indirect costs, such as actuarial reports, claims audits, and audit fees, which are required by law. The SCCSIG varies the scheduling of required reports, as to minimize fluctuation in overhead from year to year.

Non-operating Revenues and Expenses are income and/or costs not directly related to the operation of the programs, including investment income or loss and dividends or other equity returns or assessments. They are reported in a separate section to comply with GASB 34, allowing financial statement users to see the true operating income or loss before any additional or non-typical items are included. No dividends were declared in 2014/2015, 2015/2016, or 2016/2017.

Below is a graph showing historical variances in the operating income and expense.



Below is a graph showing historical variances in the Investment Income.



**SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FISCAL YEAR ENDED JUNE 30, 2017**

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**Budget vs. Actual**

The SCCSIG operates as a pass-through organization, collecting premiums/contributions from members each fiscal year based on the necessary funding for the current year. The budget for current operations should always net to zero income/loss. The General & Administrative Expense budget for fiscal year is approved by the Executive Committee at the March meeting; the full budget is approved in May.

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	<u>Percentage</u>
Operating Revenue:	\$ 34,541,124	\$ 35,930,447	\$ 1,389,323	4.02 %
Program Expense	(32,185,761)	(33,008,530)	(822,769)	2.56
General & Administration expense	<u>(1,145,742)</u>	<u>(1,044,603)</u>	<u>101,139</u>	(8.83)
Net Operating Revenue/(loss)	<u>1,209,621</u>	<u>1,877,314</u>	<u>667,693</u>	
Non-operating Revenue/(loss)	<u>55,000</u>	<u>157,780</u>	<u>102,780</u>	186.87
Change in Net Position	<u>\$ 1,264,621</u>	<u>\$ 2,035,094</u>	<u>\$ 770,473</u>	

Actual amounts for the fiscal year versus the adopted budget and actual amounts versus the prior years audited financial statement amounts are included to show the SCCSIG's financial performance in relation to the annual plan for the programs and on a continuing basis. Revenues were 4.02% over the adopted budget and expenses were 2.56% over budget. Non-operating revenue from investment income was 186.87% over budget.

**Description of Facts or Conditions that are expected to have a Significant Effect on Financial Position or Results of Operations:**

The SCCSIG Executive Director and Board of Director's continue to evaluate the changing market environment, to explore for new opportunities to improve programs and save costs in all of SCCSIG's programs.

The Workers' Compensation program, with PIPS, is performing at a more than 99% actuarial determined probability level, with all liabilities fully funded.

The Property & Liability program has been financially strong, as loss history continually remains below actuarial estimates. The SCCSIG policy allows us to close out program years, with no open claims, older than six years. In the last eight years, was able to close prior policy years, returning over \$6.3 million in equity to participating members. The SCCSIG Board annually evaluates the potential to close out additional policy years and return equity to members. It is anticipated that the Board will declare an additional rebate in 2017/2018, utilizing the audited financial position presented in these financial statements, as of 06/30/2017.

The SCCSIG sponsors fully insured benefit plans, including Anthem Blue Cross and Kaiser medical plans, as well as the VSP Vision and Delta Dental self-insured programs. With the recent passage of the Patient Protection and Affordable Care Act and Health Care and Education Reconciliation Act in March 2010 (a.k.a. the Affordable Care Act), the SCCSIG has been a resource for our members in preparing and complying with the legislation. This will remain a factor, as clarification of the Affordable Care Act is provided and reforms under the Act are rolled out through 2018.

At present there are no known facts or conditions that are expected to have a significant effect on the financial position or results of operations for the SCCSIG.

## **FINANCIAL STATEMENTS**

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 STATEMENTS OF NET POSITION  
 June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>ASSETS</b>		
Cash and cash equivalents (Note 2)	\$ 18,276,948	\$ 16,119,625
Prefund deposits (Note 3)	1,604,770	1,488,142
Receivables:		
Members	1,550,765	1,559,735
Excess insurance	81,342	630
Interest	46,970	23,693
Other	<u>397</u>	<u>1,720</u>
Total assets	<u>21,561,192</u>	<u>19,193,545</u>
 <b>DEFERRED OUTFLOW OF RESOURCES</b>		
Deferred outflow of resources – pension (Note 6)	<u>168,209</u>	<u>57,641</u>
 <b>LIABILITIES</b>		
Current liabilities:		
Accounts payable	9,288	77,275
Payroll payable	2,641	9,743
Insurance premium payable	1,266,265	1,123,861
Safety credits (Note 4)	777,602	621,909
Current portion of unpaid claims and claim adjustment expenses (Note 5)	<u>1,572,891</u>	<u>1,794,509</u>
Total current liabilities	<u>3,628,687</u>	<u>3,627,297</u>
Net pension liability (Note 6)	557,905	447,432
Unpaid claims and claim adjustment expenses less current portion (Note 5)	<u>2,131,477</u>	<u>1,773,085</u>
Total liabilities	<u>6,318,069</u>	<u>5,847,814</u>
 <b>DEFERRED INFLOW OF RESOURCES</b>		
Deferred inflow of resources – pension (Note 6)	<u>23,349</u>	<u>50,483</u>
 <b>NET POSITION</b>		
Net position - unrestricted	<u>\$ 15,387,983</u>	<u>\$ 13,352,889</u>

See accompanying notes to financial statements.

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 STATEMENTS OF REVENUES, EXPENSES AND CHANGE IN NET POSITION  
 For the Years Ended June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>Operating revenues:</b>		
Member contributions	\$ 34,929,002	\$ 30,805,874
Safety credits	356,334	349,165
Other	<u>645,111</u>	<u>510,850</u>
Total operating revenues	<u>35,930,447</u>	<u>31,665,889</u>
<b>Operating expenses:</b>		
Provision for claims and claim adjustment expenses (Note 5)	8,852,149	9,262,408
Insurance premiums	22,969,156	19,134,383
Safety credits	356,334	349,165
Claims administration	830,891	766,737
General and administrative expenses (Notes 6, 7 and 8)	<u>1,044,603</u>	<u>957,682</u>
Total operating expenses	<u>34,053,133</u>	<u>30,470,375</u>
Operating income	<u>1,877,314</u>	<u>1,195,514</u>
<b>Non-operating revenues:</b>		
Investment income	<u>157,780</u>	<u>90,067</u>
Change in net position	2,035,094	1,285,581
Net position, beginning of year	<u>13,352,889</u>	<u>12,067,308</u>
<b>Net position, end of year</b>	<u>\$ 15,387,983</u>	<u>\$ 13,352,889</u>

See accompanying notes to financial statements.



SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 STATEMENTS OF CASH FLOWS  
 For the Years Ended June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<b>Cash flows from operating activities:</b>		
Cash received from members and others	\$ 35,939,417	\$ 31,626,833
Cash (payments of) received for prefund deposits	(116,628)	390,123
Cash payments for claims	(8,715,375)	(9,331,310)
Cash payments for insurance and reinsurance	(22,907,464)	(19,071,841)
Cash payments to members for safety program	(200,641)	(258,729)
Cash payments to employees for services and benefits	(752,134)	(520,399)
Cash payment to suppliers for goods and services	<u>(1,224,355)</u>	<u>(1,145,914)</u>
Net cash provided by operating activities	<u>2,022,820</u>	<u>1,688,763</u>
<b>Cash flows from investing activities:</b>		
Interest received	<u>134,503</u>	<u>85,021</u>
Net change in cash and cash equivalents	2,157,323	1,773,784
Cash and cash equivalents, beginning of year	<u>16,119,625</u>	<u>14,345,841</u>
Cash and cash equivalents, end of year	<u>\$ 18,276,948</u>	<u>\$ 16,119,625</u>
Reconciliation of operating income to net cash provided by operating activities:		
Operating income	\$ 1,877,314	\$ 1,195,514
Adjustments to reconcile operating income to net cash provided by operating activities:		
Decrease (increase) in:		
Prefund deposits	(116,628)	390,123
Receivables:		
Members	8,970	(39,056)
Excess insurance	(80,712)	17,846
Other	1,323	(1,063)
Deferred outflows	(110,568)	(6,538)
(Decrease) increase in:		
Accounts payable	(67,987)	29,856
Payroll payable	(7,102)	(5,184)
Insurance premiums payable	142,404	44,696
Net pension liability	110,473	87,646
Safety credits	155,693	90,436
Unpaid claims and claim adjustment expenses	136,774	(68,902)
Deferred inflows	<u>(27,134)</u>	<u>(46,611)</u>
Net cash provided by operating activities	<u>\$ 2,022,820</u>	<u>\$ 1,688,763</u>

See accompanying notes to financial statements.

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

General: Santa Clara County Schools' Insurance Group (the "Group") was established by a Joint Powers Agreement on October 1, 1978, in accordance with Title I, Division 7, Chapter 5, Article I Sections 6500, et.seq. of the California Government Code. The purpose is for the operation of a common risk management and insurance program for member school districts related to workers' compensation, property/liability, medical, vision and dental benefits for member governmental agencies. The Group also purchases excess insurance and provides risk management services.

The Group is governed by a board consisting of one representative from each member entity. Member entities and the programs that they participate in at June 30, 2017 were as follows:

	<u>Workers' Compensation</u>	<u>Property/ Liability</u>	<u>Medical</u>	<u>Vision</u>	<u>Dental</u>
• Berryessa Union School District	X			X	X
• Cambrian School District	X	X	X	X	X
• Cupertino Union School District	X				
• East Side Union High School District	X				
• East Valley Schools Transportation Agency (EVSTA)		X			
• Franklin-McKinley School District	X	X	X		
• Fremont Union High School District	X				
• Gilroy Unified School District	X	X			
• Lakeside Joint School District	X				X
• Loma Prieta Joint Union School District	X	X	X		X
• Los Altos Elementary School District	X				
• Los Gatos Union School District	X	X	X	X	X
• Los Gatos/Saratoga Joint Union High School District	X			X	X
• Los Gatos/Saratoga Department of Community Education & Recreation	X	X	X	X	X
• Luther Burbank School District	X	X	X	X	X
• Metropolitan Education District	X				
• Milpitas Unified School District			X	X	X
• Moreland School District	X	X		X	X
• Morgan Hill Unified School District	X	X			X
• Mount Pleasant School District	X	X	X	X	X
• Mountain View Whisman School District	X		X	X	X
• Mountain View - Los Altos Union High School District	X				
• Oak Grove School District	X	X			
• Orchard School District	X	X	X	X	X
• Santa Clara Unified School District	X				
• Saratoga Union School District	X			X	X
• Silicon Valley Schools Transportation JPA		X			
• South East Consortium for Special Education (SELPA's V&VI)		X			
• Sunnyvale School District	X	X	X	X	X
• Union School District	X	X		X	X
• West Valley Schools Transportation JPA		X			
	<u>27</u>	<u>19</u>	<u>11</u>	<u>14</u>	<u>17</u>

Admission and Withdrawal of Members: Entities applying for membership must be approved by a two-thirds vote of the Executive Committee.

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Entities may withdraw from any program after having completed three consecutive years as members upon written notification to the Executive Committee by the dates specified in the bylaws. The effect of withdrawal (or termination) from the pooling programs does not terminate the responsibility of the entity to continue paying its share of assessments or other financial obligations incurred by reason of its previous participation.

**Reporting Entity:** The reporting entity includes all activities considered to be part of the Group. This includes financial activity relating to all of the membership years of the Group.

In determining the reporting entity, the Group considered all governmental units that were members of the Group since inception. The criteria does not require the inclusion of these entities in the Group's financial statements principally because the Group does not exercise oversight responsibility over any members.

**Basis of Accounting:** The accompanying financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under the accrual basis, revenues and the related assets are recognized when earned, and expenses are recognized when the obligation is incurred.

**Insurance Programs:** The Group's insurance programs are described below. The general and administrative accounts of the Group are allocated to each program based on services provided.

1. **Workers' Compensation Program:** The Workers' Compensation Program was established on October 1, 1978 to account for the payment of workers' compensation claims and administrative costs. Funding is based on contributions established by the Executive Committee on behalf of the Joint Powers Board. Through December 31, 1995, the Workers' Compensation program was self-funded by the Group. As of January 1, 1996, the Group purchased commercial insurance from various commercial insurance companies for claims incurred between January 1, 1996 and June 30, 2003. Claims incurred prior to January 1, 1996 were administered by Claims Management, Inc. (CMI) until December 31, 1998, when the administration of the claims was turned over to Keenan & Associates. As of July 1, 2003, the Group became fully insured through the Protected Insurance Program for Schools Joint Powers Authority (PIPS).
2. **Property/Liability Program:** The self-insured Property/Liability Program was established on July 1, 1980. Funding is based on contributions established by the Executive Committee on behalf of the Joint Powers Board. Claims incurred prior to July 1, 2008 were administered by George Hills Company. Beginning July 1, 2008, the Group purchased excess insurance through Alliance of Schools for Cooperative Insurance Programs (ASCIP) for claims liabilities over \$100,000. ASCIP also provides claims administration on self-insured claims up to \$100,000.
3. **Benefit Programs:** The Benefit Programs account for the activity related to the Early Retiree Reinsurance Program and the payment of self-insured vision and dental claims and related administration costs. The consultant for the vision and dental programs is Keenan & Associates.
  - a. **Medical Program** - The Medical Program was established as of September 29, 2011. This program was started with and handles the Federal funds received through the Early Retiree Reinsurance Program, a component of the Patient Protection and Affordable Care Act of 2010.
  - b. **Vision Program** - The Vision Program was established as of October 1, 1985. This program handles the vision program for member agencies. Funding is accomplished through contributions established by the consultant based upon claims experience as approved by the Executive Committee. The claims are administered by Keenan & Associates through a coalition which contracts with Vision Service Plan. In addition, the Group also contracts with Medical Eye Services for a fully-insured vision program.
  - c. **Dental Program** - The Dental Program was established as of July 1, 1986. This program handles the dental program for member agencies. Funding is accomplished through contributions established by the consultant based upon claims experience as approved by the Executive Committee. The claims are administered by Keenan & Associates through a coalition which contracts with Delta Dental.

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Cash and Cash Equivalents: For purposes of the statement of cash flows, the Group considers all highly liquid assets with a maturity of three months or less when purchased to be cash and cash equivalents.

Prefund deposits: Prefund deposits represent amounts on deposit with the claims administrators which are to be used for the payment of claims to beneficiaries. These are classified as current assets.

Provision for Unpaid Claims and Claim Adjustment Expenses: The Group's policy is to establish claims liabilities based on estimates of the ultimate cost of claims that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Estimated amounts of salvage, subrogation and insurance recoverable on unpaid claims are deducted from the liability for unpaid claims. The Group increases the liability for allocated and unallocated claims adjustment expenses. Because actual claims costs depend on such complex factors as inflation, changes in doctrine of legal liability and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount. Claims liabilities are recomputed quarterly using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are charged or credited to expense in the period in which they are made. The portion of claims considered currently payable has been actuarially determined for the property/liability program.

The unpaid claims and claims adjustment expenses (claim reserves and IBNR) are recorded on the statement of net position at the expected 50% confidence level in accordance with accounting principles generally accepted in the United States of America. The Board of Directors has elected, however, to fund both the liability and workers' compensation pools at an 80% confidence level.

Excess Insurance: The Group enters into reinsurance agreements whereby it cedes various amounts of risk to other insurance companies. The Group and its member entities retain the first \$100,000 of liability and \$100,000 of property risk per incident with the member entities covering the first \$1,000 to \$10,000 of loss. The Group does not report excess insured risk as a liability unless it is probable that a risk will not be covered by excess insurers. Settlements have not exceeded insurance coverage in each of the past three years.

Excess workers' compensation policies were purchased with the following retentions:

<u>Fiscal Years</u>	<u>Retention</u>
October 1978 - September 1979	\$ 150,000
October 1979 - June 1983	\$ 250,000
July 1983 - June 1985	\$ 100,000
July 1985 - June 1986	\$ 125,000
July 1986 - June 1987	\$ 200,000
July 1987 - June 1988	\$ 250,000
July 1988 - June 1994	\$ 150,000
July 1994 - December 1995	\$ 250,000
July 2003 - June 2017	\$ -

The program was fully insured with no deductible for the period between January 1, 1996 and June 30, 2003.

Deferred Outflows/Inflows of Resources: In addition to assets, the statements of net position includes a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s), and as such will not be recognized as an outflow of resources (expense/expenditures) until then. The Group has recognized a deferred outflow of resources related to the payments made subsequent to the measurement date for the pension.

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 NOTES TO FINANCIAL STATEMENTS  
 June 30, 2017 and 2016

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

In addition to liabilities, the statement of net position includes a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows or resources, represents an acquisition of net position that applies to a future period(s) and as such, will not be recognized as an inflow of resources (revenue) until that time. The Group has recognized a deferred inflow of resources related to the pension liability reported which is in the statement of net position.

Pensions: For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Miscellaneous 2% at 55 Risk Pool under the California Public Employees' Retirement System (CalPERS) Public Employers Retirement Fund C and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Pool. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms.

Revenue Recognition: Contributions are recognized as revenue when earned based upon the coverage period of the related insurance. To the extent that allocated losses exceed contributions previously paid, interest and other income, the Group can assess its members' additional contributions. Supplemental assessments are recognized as income in the period assessed. Operating revenues and expenses include all activities necessary to achieve the objectives of the Group. Non-operating revenues and expenses include investment activities, dividends expense and other non-essential activity.

Designated Net Position: As of June 30, 2017 and 2016, the Board has designated net position of \$2,633,620 and \$2,815,113, respectively.

Designated net position consists of:

	<u>2017</u>	<u>2016</u>
Capital target	\$ 1,721,936	\$ 1,801,429
Confidence level funding to 80%	\$ 772,000	\$ 874,000
Member grants	\$ 28,000	\$ 28,000
Early retiree reinsurance program	\$ 111,684	\$ 111,684

Dividends and Rate Stabilization: The Group's Executive Committee reviews the available net position and the appropriate actuarial information to determine if a contribution refund should be declared. Each members' pro rata share of the contributions refund shall be calculated in the same proportion as their contribution paid during the fiscal year for which the contribution refund is declared. No dividends were declared for the years ended June 30, 2017 and 2016.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Income Taxes: The Group is exempt from Federal income taxes under Internal Revenue Code Section 115, which excludes income derived from the exercise of any essential governmental function and accruing to a state political subdivision. As a public agency, the Group is also exempt from California state taxes. Accordingly, no provision for Federal or state income taxes has been made in the accompanying financial statements.

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

**NOTE 2 – CASH AND CASH EQUIVALENTS**

Cash and cash equivalents as of June 30, 2017 and 2016 are reported at amortized cost and consisted of the following:

	<u>2017</u>	<u>2016</u>
Cash and cash equivalents:		
Cash in bank	\$ 488,726	\$ 180,031
Cash in County Treasury	17,767,994	15,919,497
Local Agency Investment Fund	20,228	20,097
Total cash and cash equivalents	\$ 18,276,948	\$ 16,119,625

Custodial Credit Risk: The Group limits custodial credit risk by ensuring uninsured balances are collateralized by the respective financial institution. Cash balances held in banks are insured up to \$250,000 by the Federal Deposit Insurance Corporation (FDIC). As of June 30, 2017 and 2016 the carrying amount of the Group's accounts was \$488,826 and \$180,031, respectively. As of June 30, 2017 and 2016, the bank balances of the Group's accounts totaled \$554,693 and \$275,565, respectively, all of which was insured by the FDIC.

Cash in County Treasury: The Group maintains substantially all of its cash in the interest bearing Santa Clara County Treasurer's Pooled Investment Fund. The Group is considered to be an involuntary participant in an external investment pool. The fair value of the Group investment in the pool is reported in the financial statements at amounts based upon the Group's pro-rata share of the fair value provided by the County Treasurer for the entire portfolio (in relation to the amortized cost of that portfolio). The balance available for withdrawal is based on the accounting records maintained by the County Treasurer, which is recorded on the amortized cost basis.

In accordance with applicable state laws, the Santa Clara County Treasurer may invest in derivative securities. However, at June 30, 2017, the Santa Clara County Treasurer has represented that the Treasurer's pooled investment fund contained no derivatives or other investments with similar risk profiles.

Local Agency Investment Fund: The Group is a voluntary participant in LAIF, which is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California and the Pooled Money Investment Board. The State Treasurer's Office pools these funds with those of other governmental agencies in the State of California and invests the cash. The Group's investment in the pool is reported in the accompanying financial statements based upon the Group's pro-rata share of the amortized cost as provided by LAIF in proportion to the amortized cost of entire LAIF portfolio. The funds held in the pooled investments funds are not subject to categorization by risk category. The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis. Funds may be withdrawn at any time up to the total amount on deposit with LAIF. Most withdrawals are accessible and transferable to the Group's master account on the same day as the request, except for amounts greater than \$10,000,000, which require twenty-four hours' advance notice. Included in LAIF's investment portfolio are collateralized mortgage obligations, mortgage-backed securities, other asset-backed securities, and floating rate securities issued by Federal agencies, government-sponsored enterprises and corporations. LAIF is administered by the State Treasurer. As of June 30, 2017, this fund was yielding approximate interest rate of .92% annually. LAIF investments are audited annually by the Pooled Money Investment Board and the State Controller's Office. Copies of this audit may be obtained from the State Treasurer's Office: 915 Capitol Mall; Sacramento, California 95814.

Investment Interest Rate Risk: The Group's investment policy limits investment maturities to 5 years as a means of managing its exposure to fair value losses arising from increasing interest rates.

Investment Credit Risk: The Group's investment policy limits investment choices to obligations of the United States Treasury, its agencies and instrumentalities, California state obligations, medium term notes that rate at least A or equivalent by a NRSRO, and prime commercial paper with maturities not exceeding 270 days with the highest ranking or of the highest letter and number rating as provided by a NRSRO, bankers' acceptances and repurchase agreements. As of June 30, 2017 and 2016, the Group did not hold any investments.

Concentration of Investment Credit Risk: The Group places limits on the amount it may invest in any one issuer, of 25% maximum by type (with no limits on U.S. Government Securities), no more than 10% in commercial paper and bankers' acceptances, and no more than 5% in medium term notes.

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SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 NOTES TO FINANCIAL STATEMENTS  
 June 30, 2017 and 2016

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**NOTE 3 – PREFUND DEPOSITS**

This balance represents amounts on deposit with the claims administrators that are used for the payment of claims to beneficiaries. Balances as of June 30, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Vision Service Plan	\$ 235,585	\$ 254,785
Delta Dental Coalition	<u>1,369,185</u>	<u>1,233,357</u>
 Total prefund deposits	 <u>\$ 1,604,770</u>	 <u>\$ 1,488,142</u>

**NOTE 4 – SAFETY CREDIT LIABILITY**

Safety credits are treated as a liability to member entities. Participation in the program is optional. During the years ended June 30, 2017 and 2016, the Group maintained accounts for 13 member entities.

The safety credit balance of the participating members as of June 30, 2017 and 2016 are as follows:

	<u>2017</u>	<u>2016</u>
Berryessa Union School District	\$ 46,109	\$ 37,937
Cambrian School District	5,237	5,237
Campbell Union School District	7,647	7,647
East Side Union High School District	233,836	198,311
Franklin-McKinley School District	58,377	30,279
Los Altos School District	112,532	128,938
Los Gatos-Saratoga Joint Union School District	78,890	53,953
Luther Burbank School District	36,624	32,311
Metropolitan Education District	(584)	442
Milpitas Unified School District	115	115
Moreland Elementary School District	91,407	64,830
Oak Grove School District	46,163	13,313
Sunnyvale School District	<u>61,249</u>	<u>48,596</u>
 Total	 <u>\$ 777,602</u>	 <u>\$ 621,909</u>

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

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**NOTE 5 – UNPAID CLAIMS AND CLAIM ADJUSTMENT EXPENSES**

As discussed in Note 1, the Group establishes a liability for both reported and unreported insured events, which includes estimates of both future payments of losses and related claim adjustment expenses, both allocated and unallocated. The following represents changes in those aggregate liabilities during the years ended June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Unpaid claims and claim adjustment expenses, beginning of fiscal year	\$ <u>3,567,594</u>	\$ <u>3,636,496</u>
Incurred claims and claim adjustment expenses:		
Provision for covered events of the current year	8,981,080	9,421,998
Change in provision for unallocated loss adjustment expense	(39,160)	(46,179)
Change in provision for covered events of prior years	<u>(89,771)</u>	<u>(113,411)</u>
Total incurred claims and claim adjustment expenses	<u>8,852,149</u>	<u>9,262,408</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of the current year	7,988,447	8,337,491
Claims and claims adjustment expenses attributable to covered events of prior years	<u>726,928</u>	<u>993,819</u>
Total payments	<u>8,715,375</u>	<u>9,331,310</u>
Total unpaid claims and claim adjustment expenses, end of fiscal year	<u>\$ 3,704,368</u>	<u>\$ 3,567,594</u>

The components of the Group's unpaid claims and claim adjustment expenses as of June 30, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Claims reserves	\$ 2,006,433	\$ 1,850,696
Claims incurred but not reported (IBNR)	1,473,325	1,453,128
Unallocated loss adjustment expenses (ULAE)	<u>224,610</u>	<u>263,770</u>
	<u>\$ 3,704,368</u>	<u>\$ 3,567,594</u>

The current and long-term portions were \$1,572,891 and \$2,131,477, respectively, as of June 30, 2017 and were \$1,794,509 and \$1,773,085, respectively, as of June 30, 2016. These liabilities for the Workers' Compensation, Property and Liability programs were reported at their present value using a discount rate of 2 percent for the years ended June 30, 2017 and 2016, respectively. The undiscounted liabilities were \$3,810,827 and \$3,693,932 at June 30, 2017 and 2016, respectively.

*See required supplementary information on pages 28 - 35.*

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(Continued)



SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

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**NOTE 6 – NET PENSION LIABILITY – PUBLIC EMPLOYER'S RETIREMENT FUND**

Plan Description: The Group contributes to the Miscellaneous 2% at 55 Risk Pool under the California Public Employees' Retirement System (CalPERS) California Employers Retirement Fund C (PERF C), a cost-sharing multiple-employer public employee retirement system defined benefit pension plan ("the Plan") administered by CalPERS. The Plan provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to Plan members and beneficiaries. A menu of benefit provisions as well as other requirements are established by State statutes within the Public Employees' Retirement Law. The Plan selects optional benefit provisions from the benefit menu by contract with CalPERS and adopts those benefits through Board approval. CalPERS issues a publicly available financial report that can be obtained at <https://www.calpers.ca.gov/docs/forms-publications/cafr-2016.pdf>.

Benefits provided: The benefits for the defined benefit plans are based on members' years of service, age, final compensation, and benefit formula. Benefits are provided for disability, death, and survivors of eligible members or beneficiaries. Members become fully vested in their retirement benefits earned to date after five years of credited service.

Contributions: The benefits for the defined benefit pension plans are funded by contributions from members and employers, and earnings from investments. Member and employer contributions are a percentage of applicable member compensation. Member contribution rates are defined by law and depend on the respective employer's benefit formulas. Employer contribution rates are determined by periodic actuarial valuations or by state statute. Actuarial valuations are based on the benefit formulas and employee groups of each employer. Employer contributions, including lump sum contributions made when agencies first join the Pool, are credited with a market value adjustment in determining contribution rates.

Required contribution rates for active plan members and employers as a percentage of payroll for the year ended June 30, 2017 were as follows:

*Members* – Under Miscellaneous 2% at 55, the member contribution rate was 7.94 and 8.00 percent of applicable member earnings for the years ended June 30, 2017 and 2016, respectively. Under Miscellaneous 2% at 62, the member contribution rate was 6.25 percent of applicable member earnings for each of the years ended June 30, 2017 and 2016.

*Employers* – At June 30, 2017 and 2016, the employer contribution rate was 19.44 and 17.65 percent of applicable member earnings.

For the years ended June 30, 2017, 2016 and 2015, the Group's annual pension cost and contributions to the plan were \$63,750, \$54,566, and \$51,053, respectively, which equated to 100% of the required contributions for each year.

*Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions*

At June 30, 2017, the Group reported a liability of \$557,905 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2015. The Group's proportion of the net pension liability was based on the Group's share of contributions to the pension plan relative to the contributions of all participating agencies, actuarially determined. At June 30, 2016, the Group's proportion was 0.016 percent, which was unchanged from its proportion measured as of June 30, 2015.

At June 30, 2016, the Group reported a liability of \$447,432 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2014. The Group's proportion of the net pension liability was based on the Group's share of contributions to the pension plan relative to the contributions of all participating agencies, actuarially determined. At June 30, 2015, the Group's proportion was 0.016 percent, which was an increase of .001 percent from its proportion measured as of June 30, 2014.

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

**NOTE 6 – NET PENSION LIABILITY – PUBLIC EMPLOYER'S RETIREMENT FUND** (Continued)

For the year ended June 30, 2017 and 2016, the Group recognized pension expense of \$36,521 and \$89,063, respectively. At June 30, 2017, the Group reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Difference between expected and actual experience	\$ 2,050	\$ 550
Changes of assumptions	978	19,393
Net differences between projected and actual earnings on investments	95,843	-
Changes in proportion and differences between Group contributions and proportionate share of contributions	5,588	3,406
Contributions made subsequent to measurement date	<u>63,750</u>	<u>-</u>
Total	<u>\$ 168,209</u>	<u>\$ 23,349</u>

At June 30, 2016, the Group reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Difference between expected and actual experience	\$ 3,075	\$ -
Changes of assumptions	-	29,089
Net differences between projected and actual earnings on investments	-	14,583
Changes in proportion and differences between Group contributions and proportionate share of contributions	-	6,811
Contributions made subsequent to measurement date	<u>54,566</u>	<u>-</u>
Total	<u>\$ 57,641</u>	<u>\$ 50,483</u>

At June 30, 2017, \$63,750 reported as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Years ended <u>June 30,</u>	
2018	\$ 6,191
2019	\$ 9,598
2020	\$ 39,985
2021	\$ 25,336

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 NOTES TO FINANCIAL STATEMENTS  
 June 30, 2017 and 2016

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**NOTE 6 – NET PENSION LIABILITY – PUBLIC EMPLOYER'S RETIREMENT FUND (Continued)**

Differences between expected and actual experience and changes in assumptions are amortized over a closed period equal to the average remaining service life of plan members, which is 4 years as of the June 30, 2015 measurement date. Deferred outflows and inflows related to differences between projected and actual earnings on plan investments are netted and amortized over a closed 5-year period.

Actuarial methods and assumptions: The total pension liability for the Plan was determined by applying update procedures to a financial reporting actuarial valuation as of June 30, 2015, and rolling forward the total pension liability to June 30, 2016. The financial reporting actuarial valuation as of June 30, 2015, used the following actuarial methods and assumptions, applied to all prior periods included in the measurement:

Valuation Date	June 30, 2015
Experience Study	1997 through 2007
Actuarial Cost Method	Entry age normal
Investment Rate of Return	7.65%
Consumer Price Inflation	2.75%
Wage Growth	3.00%
Post-retirement Benefit Increases	Contract COLA up to 2.75% until Purchasing Power Protection Allowance Floor on Purchasing Power applies 2.75% thereafter

The mortality table used was developed based on CalPERS specific data. The table includes 20 years of mortality improvements using Society of Actuaries Scale BB. For more details on this table, please refer to the 2014 experience study report.

All other actuarial assumptions used in the June 30, 2015 valuation were based on the results of an actuarial experience study for the period from 1997 to 2007, including updates to salary increase, mortality and retirement rates. Further details of the Experience Study can be found at CalPERS' website.

The table below reflects long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation.

<u>Asset Class</u>	<u>Long-Term* Assumed Asset Allocation</u>	<u>Expected Real Rate of Return</u>
Global Equity	47%	6.30%
Global Fixed Income	13	9.30
Real Estate	13	5.20
Inflation Sensitive	4	3.80
Global Fixed Income	12	0.30
Absolute Return / Risk Mitigating Strategies	9	2.90
Liquidity	2	1.20

\* 10-year geometric average

Discount rate: At each of the years ending June 30, 2017 and 2016, the discount rate used to measure the total pension liability was 7.65 percent. A projection of the expected benefit payments and contributions was performed to determine if assets would run out. The test revealed the assets would not run out. Therefore the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability for the Plan. The results of the crossover testing for the Plan are presented in a detailed report that can be obtained at CalPERS' website.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2017 and 2016

**NOTE 6 – NET PENSION LIABILITY – PUBLIC EMPLOYER'S RETIREMENT FUND** (Continued)

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected cash flows of the Plan. Such cash flows were developed assuming that both members and employers will make their required contributions on time and as scheduled in all future years. Using historical returns of all the Plan's asset classes, expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

Sensitivity of the Group's proportionate share of the net pension liability to changes in the discount rate. For the year ended June 30, 2017 and 2016, the following presents the Group's proportionate share of the net pension liability calculated using the discount rate of 7.65 and 7.65 percent, respectively, as well as what the Group's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current rate:

	For the year ended June 30, 2017		
	1% Decrease (6.65%)	Current Discount Rate (7.65%)	1% Increase (8.65%)
Group's proportionate share of the net pension liability	\$ <u>869,201</u>	\$ <u>557,905</u>	\$ <u>300,634</u>
	For the year ended June 30, 2016		
	1% Decrease (6.65%)	Current Discount Rate (7.65%)	1% Increase (8.65%)
Group's proportionate share of the net pension liability	\$ <u>750,375</u>	\$ <u>447,432</u>	\$ <u>197,318</u>

Pension plan fiduciary net position: Detailed information about the pension plan's fiduciary net position is available in the separately issued CalPERS financial report.

**NOTE 7 – GENERAL AND ADMINISTRATION EXPENSES**

General and administration expenses for the years ended June 30, 2017 and 2016 were as follows:

	2017	2016
Salaries and benefits	\$ 690,576	\$ 660,052
Consultants	162,276	132,793
Travel/Conference/Meeting	92,226	63,338
Rent/Lease	58,332	57,720
Office expenses	22,429	20,649
Dues/Publications/Memberships	2,210	3,963
Loss control	16,554	19,167
Total	\$ 1,044,603	\$ 957,682

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 NOTES TO FINANCIAL STATEMENTS  
 June 30, 2017 and 2016

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**NOTE 8 – OPERATING LEASE**

The Group has entered into an annual operating lease for the years ended June 30, 2017 and 2016. The Group pays office rent on a monthly basis. Total rent paid to Franklin-McKinley School District for the years ending June 30, 2017 and 2016 was \$58,332 and \$57,720, respectively. No amounts were due to Franklin-McKinley School District as of June 30, 2017.

**NOTE 9 – JOINT POWERS AUTHORITIES**

The Group is a member in three separate joint powers authorities (collectively, the “JPAs”) under joint powers agreements with Protected Insurance Program for Schools Joint Powers Authority (PIPS), Alliance of Schools for Cooperative Insurance Programs (ASCIP) and Schools Excess Liability Fund (SELF). The relationship between the Group and the JPAs are such that the JPAs are not component units of the Group for financial reporting purposes.

PIPS arranges for and provides excess workers' compensation from \$0 to \$150,000,000. ASCIP arranges for and provides excess property/liability coverage from \$100,000/100,000 to \$500,000,000/5,000,000. SELF arranges for and provides excess liability coverage from \$5,000,000 to \$25,000,000. The JPAs are each governed by a board consisting of a representative from each of their respective member districts. These boards control the operations of the JPAs, including selection of management and approval of operating budgets, independent of any influence by the member districts beyond their representation on the board. Each member pays a contribution commensurate with the level of coverage requested. There have been no significant reductions in insurance coverage, from the coverage provided in the prior year.

Condensed financial information for PIPS, ASCIP and SELF for the fiscal year ended June 30, 2016 (the latest information available) is presented below:

	<u>PIPS</u>	<u>ASCIP</u>	<u>SELF</u>
Total assets	\$ 117,633,714	\$ 407,081,077	\$ 138,820,266
Total deferred outflows	-	1,224,143	266,414
Total liabilities	104,282,740	222,632,775	117,306,926
Total deferred inflows	<u>-</u>	<u>857,574</u>	<u>245,133</u>
Total net position	<u>\$ 13,350,974</u>	<u>\$ 184,814,871</u>	<u>\$ 21,534,621</u>
Revenues	\$ 265,453,036	\$ 271,770,851	\$ 13,898,598
Expenses	<u>262,540,194</u>	<u>244,523,681</u>	<u>24,553,606</u>
Change in net position	<u>\$ 2,912,842</u>	<u>\$ 27,247,170</u>	<u>\$ (10,655,008)</u>

**NOTE 10 – CONTINGENCIES**

The Group is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the financial position or results of operations of the Group.

**REQUIRED SUPPLEMENTARY INFORMATION**

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
RECONCILIATION OF CLAIMS LIABILITIES BY TYPE OF CONTRACT  
WORKERS' COMPENSATION PROGRAM  
For the Years Ended June 30, 2017 and 2016

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	<u>2017</u>	<u>2016</u>
Unpaid claims and claim adjustment expenses, beginning of year	\$ <u>1,985,875</u>	\$ <u>1,948,432</u>
Incurring claims and claim adjustment expenses:		
Provision for covered events of the current year	-	-
Change in provision for unallocated loss adjustment expense	(39,346)	(48,041)
Change in provision for covered events of prior years	<u>(122,732)</u>	<u>267,442</u>
Total incurred claims and claim adjustment expenses	<u>(162,078)</u>	<u>219,401</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of the current year	-	-
Claims and claims adjustment expenses attributable to covered events of prior years	<u>137,717</u>	<u>181,958</u>
Total payments	<u>137,717</u>	<u>181,958</u>
Total unpaid claims and claim adjustment expenses, end of year	<u>\$ 1,686,080</u>	<u>\$ 1,985,875</u>

The components of the unpaid claims and claim adjustment expenses as of June 30, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Claims reserves	\$ 1,331,156	\$ 1,571,759
Claims incurred but not reported (IBNR)	165,732	185,578
Unallocated loss adjustment expenses (ULAE)	<u>189,192</u>	<u>228,538</u>
	<u>\$ 1,686,080</u>	<u>\$ 1,985,875</u>

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
RECONCILIATION OF CLAIMS LIABILITIES BY TYPE OF CONTRACT  
PROPERTY/LIABILITY PROGRAM  
For the Years Ended June 30, 2017 and 2016

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	<u>2017</u>	<u>2016</u>
Unpaid claims and claim adjustment expenses, beginning of year	\$ <u>969,210</u>	\$ <u>1,115,084</u>
Incurring claims and claim adjustment expenses:		
Provision for covered events of the current year	713,561	737,474
Change in provision for unallocated loss adjustment expense		-
Change in provision for covered events of prior years	<u>32,961</u>	<u>(380,853)</u>
Total incurred claims and claim adjustment expenses	<u>746,522</u>	<u>356,621</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of the current year	121,439	203,115
Claims and claims adjustment expenses attributable to covered events of prior years	<u>190,924</u>	<u>299,380</u>
Total payments	<u>312,363</u>	<u>502,495</u>
Total unpaid claims and claim adjustment expenses, end of year	<u>\$ 1,403,369</u>	<u>\$ 969,210</u>

The components of the unpaid claims and claim adjustment expenses as of June 30, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Claims reserves	\$ 675,277	\$ 278,937
Claims incurred but not reported (IBNR)	<u>728,092</u>	<u>690,273</u>
	<u>\$ 1,403,369</u>	<u>\$ 969,210</u>

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(Continued)



SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
RECONCILIATION OF CLAIMS LIABILITIES BY TYPE OF CONTRACT  
VISION PROGRAM

For the Years Ended June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Unpaid claims and claim adjustment expenses, beginning of year	\$ <u>47,647</u>	\$ <u>52,693</u>
Incurred claims and claim adjustment expenses:		
Provision for covered events of the current year	802,396	827,194
Change in provision for unallocated loss adjustment expense	119	(526)
Change in provision for covered events of prior years	<u>-</u>	<u>-</u>
Total incurred claims and claim adjustment expenses	<u>802,515</u>	<u>826,668</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of the current year	759,273	797,262
Claims and claims adjustment expenses attributable to covered events of prior years	<u>42,098</u>	<u>34,452</u>
Total payments	<u>801,371</u>	<u>831,714</u>
Total unpaid claims and claim adjustment expenses, end of year	<u>\$ 48,791</u>	<u>\$ 47,647</u>

The components of the unpaid claims and claim adjustment expenses as of June 30, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Claims incurred but not reported (IBNR)	\$ 43,700	\$ 42,675
Unallocated loss adjustment expenses (ULAE)	<u>5,091</u>	<u>4,972</u>
	<u>\$ 48,791</u>	<u>\$ 47,647</u>

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 RECONCILIATION OF CLAIMS LIABILITIES BY TYPE OF CONTRACT  
 DENTAL PROGRAM

For the Years Ended June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Unpaid claims and claim adjustment expenses, beginning of year	\$ <u>564,862</u>	\$ <u>520,287</u>
Incurred claims and claim adjustment expenses:		
Provision for covered events of the current year	7,465,123	7,857,330
Change in provision for unallocated loss adjustment expense	67	2,388
Change in provision for covered events of prior years	<u>-</u>	<u>-</u>
Total incurred claims and claim adjustment expenses	<u>7,465,190</u>	<u>7,859,718</u>
Payments:		
Claims and claim adjustment expenses attributable to covered events of the current year	7,107,735	7,337,114
Claims and claims adjustment expenses attributable to covered events of prior years	<u>356,189</u>	<u>478,029</u>
Total payments	<u>7,463,924</u>	<u>7,815,143</u>
Total unpaid claims and claim adjustment expenses, end of year	<u>\$ 566,128</u>	<u>\$ 564,862</u>

The components of the unpaid claims and claim adjustment expenses as of June 30, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Claims incurred but not reported (IBNR)	\$ 535,801	\$ 534,602
Unallocated loss adjustment expenses (ULAE)	<u>30,327</u>	<u>30,260</u>
	<u>\$ 566,128</u>	<u>\$ 564,862</u>

See independent auditor's report.

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
CLAIMS DEVELOPMENT INFORMATION  
For the Years Ended June 30, 2017 and 2016

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The tables that follow illustrate how the Group's earned revenues (net of excess insurance) and investment income compared to related costs of loss and other expenses assumed by the Group as of the end of each of the previous ten years. The rows of the tables are defined as follows:

- (1) Total of each fiscal year's gross earned deposit and reported investment revenue, amounts of excess insurance premiums paid, and reported premiums (net of reinsurance) and reported investment revenue.
- (2) Each fiscal year's other operating costs of the program, including overhead and loss adjustment expenses not allocable to individual claims.
- (3) Program's gross incurred losses and allocated loss adjustment expense, losses assumed by excess insurers, and net incurred losses and loss adjustment expense (both paid and accrued) as originally reported at the end of the year in which the event that triggered coverage occurred (called fiscal year).
- (4) Cumulative net amounts paid as of the end of successive years for each fiscal year.
- (5) Latest reestimated amount of losses assumed by the excess insurers for each fiscal year.
- (6) Each fiscal year's net incurred losses increases or decreases as of the end of successive years. This annual reestimation results from new information received on known losses, reevaluation of existing information on known losses, and emergence of new losses not previously known.
- (7) Compares the latest reestimated net incurred losses amount to the amount originally established (line 3) and shows whether this latest estimate of losses is greater or less than originally thought. As data for individual fiscal years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of net incurred losses currently recognized in less mature fiscal years.

The columns of the tables show data for successive fiscal years.

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(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
CLAIMS DEVELOPMENT INFORMATION  
PROPERTY/LIABILITY PROGRAM  
June 30, 2017

	For Policy Years Ended June 30,									
	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
1. Premiums and investment revenue:										
Earned	\$ 4,541,694	\$ 3,441,380	\$ 3,530,512	\$ 3,655,313	\$ 3,512,159	\$ 3,710,308	\$ 3,818,009	\$ 3,836,010	\$ 3,999,267	\$ 4,171,044
Ceded	<u>(2,587,488)</u>	<u>(1,845,858)</u>	<u>(2,012,239)</u>	<u>(2,145,887)</u>	<u>(2,124,616)</u>	<u>(2,339,751)</u>	<u>(2,509,098)</u>	<u>(2,665,056)</u>	<u>(2,740,585)</u>	<u>(2,869,033)</u>
Net earned	<u>\$ 1,954,206</u>	<u>\$ 1,595,522</u>	<u>\$ 1,518,273</u>	<u>\$ 1,509,426</u>	<u>\$ 1,387,543</u>	<u>\$ 1,370,557</u>	<u>\$ 1,308,911</u>	<u>\$ 1,170,954</u>	<u>\$ 1,224,456</u>	<u>\$ 1,302,011</u>
2. Unallocated expenses	\$ 313,833	\$ 264,481	\$ 254,074	\$ 231,477	\$ 297,291	\$ 309,281	\$ 317,226	\$ 355,662	\$ 373,713	\$ 404,942
3. Estimated losses and expense end of fiscal year:										
Incurred	\$ 1,073,072	\$ 1,029,786	\$ 902,306	\$ 1,059,130	\$ 891,636	\$ 894,740	\$ 855,659	\$ 711,108	\$ 737,474	\$ 713,561
Ceded	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net incurred	<u>\$ 1,073,072</u>	<u>\$ 1,029,786</u>	<u>\$ 902,306</u>	<u>\$ 1,059,130</u>	<u>\$ 891,636</u>	<u>\$ 894,740</u>	<u>\$ 855,659</u>	<u>\$ 711,108</u>	<u>\$ 737,474</u>	<u>\$ 713,561</u>
4. Net paid (cumulative) as of:										
End of fiscal year	\$ 364,616	\$ 395,698	\$ 170,274	\$ 499,345	\$ 51,205	\$ 80,642	\$ 24,134	\$ 101,527	\$ 203,115	\$ 121,439
One year later	\$ 543,260	\$ 475,125	\$ 781,592	\$ 751,378	\$ 188,815	\$ 151,315	\$ 198,083	\$ 476,080	\$ 372,047	
Two years later	\$ 692,065	\$ 488,922	\$ 1,039,695	\$ 718,749	\$ 252,651	\$ 286,902	\$ 301,650	\$ 472,144		
Three years later	\$ 780,528	\$ 520,714	\$ 1,180,048	\$ 829,838	\$ 316,711	\$ 326,609	\$ 307,616			
Four years later	\$ 788,936	\$ 529,804	\$ 1,248,625	\$ 870,825	\$ 358,347	\$ 343,300				
Five years later	\$ 788,936	\$ 528,148	\$ 1,308,911	\$ 870,974	\$ 362,859					
Six years later	\$ 786,321	\$ 542,893	\$ 1,308,911	\$ 870,974						
Seven years later	\$ 789,910	\$ 541,099	\$ 1,308,911							
Eight years later	\$ 789,910	\$ 539,858								
Nine years later	\$ 789,910									
5. Reestimated ceded losses and expenses	\$ 1,536	\$ 11,724	\$ 7,242	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Reestimated net incurred losses and expenses:										
End of fiscal year	\$ 1,073,072	\$ 1,029,786	\$ 902,306	\$ 1,059,130	\$ 891,636	\$ 894,740	\$ 855,659	\$ 711,108	\$ 737,474	\$ 713,561
One year later	\$ 1,000,910	\$ 841,777	\$ 1,274,188	\$ 927,575	\$ 501,617	\$ 556,726	\$ 408,256	\$ 771,056	\$ 761,850	
Two years later	\$ 850,706	\$ 605,387	\$ 1,193,016	\$ 1,055,464	\$ 425,872	\$ 513,769	\$ 386,665	\$ 850,508		
Three years later	\$ 801,564	\$ 538,568	\$ 1,315,892	\$ 943,492	\$ 385,174	\$ 360,890	\$ 350,696			
Four years later	\$ 788,956	\$ 545,715	\$ 1,354,259	\$ 870,825	\$ 378,926	\$ 343,300				
Five years later	\$ 788,936	\$ 528,976	\$ 1,308,911	\$ 870,974	\$ 362,859					
Six years later	\$ 786,321	\$ 542,893	\$ 1,308,911	\$ 870,974						
Seven years later	\$ 789,910	\$ 541,099	\$ 1,308,911							
Eight years later	\$ 789,910	\$ 539,858								
Nine years later	\$ 789,910									
7. (Decrease) increase in estimated net incurred losses and expenses from end of fiscal year	<u>\$ (283,162)</u>	<u>\$ (489,928)</u>	<u>\$ 406,605</u>	<u>\$ (188,156)</u>	<u>\$ (528,777)</u>	<u>\$ (551,440)</u>	<u>\$ (504,963)</u>	<u>\$ 134,900</u>	<u>\$ 24,376</u>	<u>\$ -</u>

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
CLAIMS DEVELOPMENT INFORMATION  
VISION PROGRAM  
June 30, 2017

	For Policy Years Ended June 30,									
	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
1. Premiums and investment revenue:										
Earned	\$ 1,324,691	\$ 1,339,523	\$ 1,323,888	\$ 1,327,674	\$ 1,312,818	\$ 1,269,012	\$ 1,319,909	\$ 1,268,527	\$ 1,154,567	\$ 1,185,976
Ceded	-	-	-	-	-	-	-	-	-	-
Net earned	<u>\$ 1,324,691</u>	<u>\$ 1,339,523</u>	<u>\$ 1,323,888</u>	<u>\$ 1,327,674</u>	<u>\$ 1,312,818</u>	<u>\$ 1,269,012</u>	<u>\$ 1,319,909</u>	<u>\$ 1,268,527</u>	<u>\$ 1,150,064</u>	<u>\$ 1,185,976</u>
2. Unallocated expenses	\$ 165,650	\$ 170,265	\$ 172,620	\$ 167,839	\$ 171,170	\$ 162,748	\$ 164,632	\$ 164,720	\$ 159,494	\$ 172,206
3. Estimated losses and expense end of fiscal year:										
Incurred	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800	\$ 1,077,716	\$ 1,005,804	\$ 993,049	\$ 831,714	\$ 804,516
Ceded	-	-	-	-	-	-	-	-	-	-
Net incurred	<u>\$ 1,099,220</u>	<u>\$ 1,145,813</u>	<u>\$ 1,154,580</u>	<u>\$ 1,125,424</u>	<u>\$ 1,145,800</u>	<u>\$ 1,077,716</u>	<u>\$ 1,005,804</u>	<u>\$ 993,049</u>	<u>\$ 831,714</u>	<u>\$ 804,516</u>
4. Net paid (cumulative) as of:										
End of fiscal year	\$ 1,041,120	\$ 1,096,971	\$ 1,109,824	\$ 1,074,620	\$ 1,091,611	\$ 1,029,770	\$ 958,035	\$ 956,845	\$ 797,262	\$ 759,273
One year later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,143,054	\$ 1,077,716	\$ 994,238	\$ 991,297	\$ 831,714	
Two years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,143,054	\$ 1,077,716	\$ 1,005,804	\$ 993,049		
Three years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,143,054	\$ 1,077,716	\$ 1,005,804			
Four years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800	\$ 1,077,716				
Five years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800					
Six years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424						
Seven years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580							
Eight years later	\$ 1,099,220	\$ 1,145,813								
Nine years later	\$									
5. Reestimated ceded losses and expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Reestimated net incurred losses and expenses:										
End of fiscal year	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800	\$ 1,077,716	\$ 1,005,804	\$ 993,049	\$ 831,714	\$ 804,516
One year later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800	\$ 1,077,716	\$ 1,005,804	\$ 993,049	\$ 831,714	
Two years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800	\$ 1,077,716	\$ 1,005,804	\$ 993,049		
Three years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800	\$ 1,077,716	\$ 1,005,804			
Four years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800	\$ 1,077,716				
Five years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424	\$ 1,145,800					
Six years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580	\$ 1,125,424						
Seven years later	\$ 1,099,220	\$ 1,145,813	\$ 1,154,580							
Eight years later	\$ 1,099,220	\$ 1,145,813								
Nine years later	\$ 1,099,220									
7. (Decrease) increase in estimated net incurred losses and expenses from end of fiscal year	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
CLAIMS DEVELOPMENT INFORMATION  
DENTAL PROGRAM  
June 30, 2017

	For Policy Years Ended June 30,									
	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
1. Premiums and investment revenue:										
Earned	\$ 8,261,884	\$ 8,276,185	\$ 8,156,797	\$ 9,214,681	\$ 9,234,736	\$ 9,492,264	\$ 9,861,779	\$ 9,416,390	\$ 8,939,311	\$ 9,201,910
Ceded	-	-	-	-	-	-	-	-	-	-
Net earned	8,261,884	8,276,185	8,156,797	9,214,681	9,234,736	9,492,264	9,861,779	9,416,390	8,939,311	9,201,910
2. Unallocated expenses	578,046	\$ 576,308	\$ 601,020	\$ 676,745	\$ 659,131	\$ 604,255	\$ 626,879	\$ 572,170	\$ 591,986	\$ 606,687
3. Estimated losses and expense end of fiscal year:										
Incurred	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446	\$ 7,935,616	\$ 7,857,330	\$ 7,465,123
Ceded	-	-	-	-	-	-	-	-	-	-
Net incurred	7,104,135	7,140,148	7,512,538	8,673,929	8,442,183	8,120,455	8,473,446	7,935,616	7,857,330	7,465,123
4. Net paid (cumulative) as of:										
End of fiscal year	\$ 6,450,181	\$ 6,624,183	\$ 6,463,228	\$ 7,405,575	\$ 7,290,856	\$ 7,773,282	\$ 7,957,771	\$ 7,435,737	\$ 7,337,114	\$ 7,107,735
One year later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446	\$ 7,435,737	\$ 7,857,330	
Two years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446	\$ 7,435,737		
Three years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446			
Four years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455				
Five years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183					
Six years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929						
Seven years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538							
Eight years later	\$ 7,104,135	\$ 7,140,148								
Nine years later	\$ 7,104,135									
5. Reestimated ceded losses and expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Reestimated net incurred losses and expenses:										
End of fiscal year	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446	\$ 7,935,616	\$ 7,857,330	\$ 7,465,123
One year later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446	\$ 7,935,616	\$ 7,857,330	
Two years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446	\$ 7,935,616		
Three years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455	\$ 8,473,446			
Four years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183	\$ 8,120,455				
Five years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929	\$ 8,442,183					
Six years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538	\$ 8,673,929						
Seven years later	\$ 7,104,135	\$ 7,140,148	\$ 7,512,538							
Eight years later	\$ 7,104,135	\$ 7,140,148								
Nine years later	\$ 7,104,135									
7. (Decrease) increase in estimated net incurred losses and expenses from end of fiscal year	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

See independent auditor's report.

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
SCHEDULE OF THE GROUP'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY  
For the Year Ended June 30, 2017

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Public Employer's Retirement Fund C  
Last 10 Fiscal Years

	<u>2015</u>	<u>2016</u>	<u>2017</u>
The Group's proportion of the net pension liability	0.015%	0.016%	0.016%
The Group's proportionate share of the net pension liability	\$ 359,786	\$ 447,432	\$ 557,905
The Group's covered payroll	\$ 343,882	\$ 351,000	\$ 335,000
The Group's proportionate share of the net pension liability as a percentage of its covered payroll	104.62%	127.47%	166.54%
Plan fiduciary net position as a percentage of the total pension liability	76.94%	79.89%	75.87%

The amounts presented for each fiscal year were determined as of year-end that occurred one year prior.

All years prior to 2015 are not available.

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See independent auditor's report.

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
SCHEDULE OF THE GROUP'S CONTRIBUTIONS  
For the Year Ended June 30, 2017

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Public Employer's Retirement Fund C  
Last 10 Fiscal Years

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Contractually required contribution	\$ 51,053	\$ 54,566	\$ 63,750
Contributions in relation to the contractually required contribution	<u>(51,053)</u>	<u>(54,566)</u>	<u>\$ (63,750)</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
The Group's covered payroll	\$ 351,000	\$ 335,000	\$ 328,000
Contributions as a percentage of covered payroll	14.55%	16.29%	19.44%

All years prior to 2015 are not available.

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See independent auditor's report.



SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
NOTE TO THE REQUIRED SUPPLEMENTARY INFORMATION  
For the Year Ended June 30, 2017

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**NOTE 1 - PURPOSE OF SCHEDULES**

Schedule of the Group's Proportionate Share of the Net Pension Liability: The Schedule of the Group's Proportionate Share of the Net Pension Liability is presented to illustrate the elements of the Group's Net Pension Liability. There is a requirement to show information for 10 years. However, until a full 10-year trend is compiled, governments should present information for those years for which information is available.

Schedule of the Group's Contributions: The Schedule of the Group's Contributions is presented to illustrate the Group's required contributions relating to the pension. There is a requirement to show information for 10 years. However, until a full 10- year trend is compiled, governments should present information for those years for which information is available.

Changes of Benefit Terms: There are no changes in benefit terms reported in the Required Supplementary Information.

Changes of Assumptions: The discount rate for Public Employer's Retirement Fund C was 7.50, 7.65 and 7.65 percent in the June 30, 2013, 2014 and 2015 actuarial reports, respectively.

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See independent auditor's report.

## **SUPPLEMENTARY INFORMATION**

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 COMBINING STATEMENT OF NET POSITION  
 June 30, 2017

	Workers' Compen- sation	Property and Liability	Medical	Vision	Dental	2017 Total
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 3,023,811	\$ 6,859,106	\$ 338,731	\$ 1,014,001	\$ 7,041,299	\$ 18,276,948
Prefund deposits	-	-	-	235,585	1,369,185	1,604,770
Accounts receivable:						
Members	1,463,531	87,234	-	-	-	1,550,765
Excess insurance	81,342	-	-	-	-	81,342
Interest	5,317	19,981	625	2,419	18,628	46,970
Other	-	397	-	-	-	397
	<u>4,574,001</u>	<u>6,966,718</u>	<u>339,356</u>	<u>1,252,005</u>	<u>8,429,112</u>	<u>21,561,192</u>
<b>DEFERRED OUTFLOW OF RESOURCES</b>						
Deferred outflow of resources – pension	<u>82,927</u>	<u>69,136</u>	<u>4,038</u>	<u>6,055</u>	<u>6,053</u>	<u>168,209</u>
<b>LIABILITIES</b>						
Current liabilities:						
Accounts payable	4,951	2,216	2,062	32	27	9,288
Payroll payable	(1,128)	3,808	(53)	7	7	2,641
Insurance premiums payable	1,266,265	-	-	-	-	1,266,265
Safety credits	777,602	-	-	-	-	777,602
Current portion of unpaid claims and claim adjustment expenses	<u>289,383</u>	<u>668,589</u>	<u>-</u>	<u>48,791</u>	<u>566,128</u>	<u>1,572,891</u>
Total current liabilities	<u>2,337,073</u>	<u>674,613</u>	<u>2,009</u>	<u>48,830</u>	<u>566,162</u>	<u>3,628,687</u>
Net pension liability	275,045	229,297	13,391	20,084	20,088	557,905
Unpaid claims and claim adjustment expenses, less current portion	<u>1,396,697</u>	<u>734,780</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,131,477</u>
Total liabilities	<u>4,008,815</u>	<u>1,638,690</u>	<u>15,400</u>	<u>68,914</u>	<u>586,250</u>	<u>6,318,069</u>
<b>DEFERRED INFLOW OF RESOURCES</b>						
Deferred inflow of resources – pension	<u>11,512</u>	<u>9,597</u>	<u>560</u>	<u>841</u>	<u>839</u>	<u>23,349</u>
<b>NET POSITION</b>						
Net position – unrestricted	<u>\$ 636,601</u>	<u>\$ 5,387,567</u>	<u>\$ 327,434</u>	<u>\$ 1,188,305</u>	<u>\$ 7,848,076</u>	<u>\$ 15,387,983</u>

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 COMBINING STATEMENT OF NET POSITION  
 June 30, 2016

	<u>Workers' Compen- sation</u>	<u>Property and Liability</u>	<u>Medical</u>	<u>Vision</u>	<u>Dental</u>	<u>2016 Total</u>
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 2,746,067	\$ 6,293,662	\$ 229,579	\$ 785,313	\$ 6,065,004	\$ 16,119,625
Prefund deposits	-	-	-	254,785	1,233,357	1,488,142
Accounts receivable:						
Members	1,465,609	94,126	-	-	-	1,559,735
Excess insurance	630	-	-	-	-	630
Interest	10,664	9,002	1,659	1,184	1,184	23,693
Other	<u>-</u>	<u>1,720</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,720</u>
Total assets	<u>4,222,970</u>	<u>6,398,510</u>	<u>231,238</u>	<u>1,041,282</u>	<u>7,299,545</u>	<u>19,193,545</u>
<b>DEFERRED OUTFLOW OF RESOURCES</b>						
Deferred outflow of resources – pension	<u>28,417</u>	<u>23,691</u>	<u>1,384</u>	<u>2,075</u>	<u>2,074</u>	<u>57,641</u>
<b>LIABILITIES</b>						
Current liabilities:						
Accounts payable	71,199	4,360	706	505	505	77,275
Payroll payable	1,841	6,968	233	349	352	9,743
Insurance premiums payable	1,123,861	-	-	-	-	1,123,861
Safety credits	621,909	-	-	-	-	621,909
Current portion of unpaid claims and claim adjustment expenses	<u>794,000</u>	<u>388,000</u>	<u>-</u>	<u>47,647</u>	<u>564,862</u>	<u>1,794,509</u>
Total current liabilities	<u>2,612,810</u>	<u>399,328</u>	<u>939</u>	<u>48,501</u>	<u>565,719</u>	<u>3,627,297</u>
Net pension liability	220,583	183,895	10,739	16,107	16,108	447,432
Unpaid claims and claim adjustment expenses, less current portion	<u>1,191,875</u>	<u>581,210</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,773,085</u>
Total liabilities	<u>4,025,268</u>	<u>1,164,433</u>	<u>11,678</u>	<u>64,608</u>	<u>581,827</u>	<u>5,847,814</u>
<b>DEFERRED INFLOW OF RESOURCES</b>						
Deferred inflow of resources – pension	<u>24,889</u>	<u>20,748</u>	<u>1,212</u>	<u>1,818</u>	<u>1,816</u>	<u>50,483</u>
<b>NET POSITION</b>						
Net position – unrestricted	<u>\$ 201,230</u>	<u>\$ 5,237,020</u>	<u>\$ 219,732</u>	<u>\$ 976,931</u>	<u>\$ 6,717,976</u>	<u>\$ 13,352,889</u>

See independent auditor's report.

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET POSITION  
 For the Year Ended June 30, 2017

	Workers' Compen- sation	Property and Liability	Medical	Vision	Dental	2017 Total
Operating revenues:						
Member contributions	\$ 20,433,702	\$ 4,103,924	\$ 74,191	\$ 1,177,850	\$ 9,139,335	\$ 34,929,002
Safety credits	356,334	-	-	-	-	356,334
Other	<u>498,701</u>	<u>-</u>	<u>146,410</u>	<u>-</u>	<u>-</u>	<u>645,111</u>
Total operating revenues	<u>21,288,737</u>	<u>4,103,924</u>	<u>220,601</u>	<u>1,177,850</u>	<u>9,139,335</u>	<u>35,930,447</u>
Expenses:						
Provision for claims and claim adjustment expenses	(162,078)	746,522	-	802,515	7,465,190	8,852,149
Excess insurance premiums	20,100,123	2,869,033	-	-	-	22,969,156
Safety credits	356,334	-	-	-	-	356,334
Claims administration	60,000	-	37,329	149,514	584,048	830,891
General and administrative expenses	<u>516,848</u>	<u>404,942</u>	<u>77,668</u>	<u>22,573</u>	<u>22,572</u>	<u>1,044,603</u>
Total operating expenses	<u>20,871,227</u>	<u>4,020,497</u>	<u>114,997</u>	<u>974,602</u>	<u>8,071,810</u>	<u>34,053,133</u>
Operating income	<u>417,510</u>	<u>83,427</u>	<u>105,604</u>	<u>203,248</u>	<u>1,067,525</u>	<u>1,877,314</u>
Non-operating revenues:						
Investment income	<u>17,861</u>	<u>67,120</u>	<u>2,098</u>	<u>8,126</u>	<u>62,575</u>	<u>157,780</u>
Change in net position	435,371	150,547	107,702	211,374	1,130,100	2,035,094
Net position, beginning of year	<u>201,230</u>	<u>5,237,020</u>	<u>219,732</u>	<u>976,931</u>	<u>6,717,976</u>	<u>13,352,889</u>
Net position, end of year	<u>\$ 636,601</u>	<u>\$ 5,387,567</u>	<u>\$ 327,434</u>	<u>\$ 1,188,305</u>	<u>\$ 7,848,076</u>	<u>\$ 15,387,983</u>

(Continued)

SANTA CLARA COUNTY SCHOOLS' INSURANCE GROUP  
 COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET POSITION  
 For the Year Ended June 30, 2016

	Workers' Compen- sation	Property and Liability	Medical	Vision	Dental	2016 Total
Operating revenues:						
Member contributions	\$ 16,680,105	\$ 3,965,041	\$ 75,857	\$ 1,150,064	\$ 8,934,807	\$ 30,805,874
Safety credits	349,165	-	-	-	-	349,165
Other	<u>446,939</u>	<u>-</u>	<u>63,911</u>	<u>-</u>	<u>-</u>	<u>510,850</u>
Total operating revenues	<u>17,476,209</u>	<u>3,965,041</u>	<u>139,768</u>	<u>1,150,064</u>	<u>8,934,807</u>	<u>31,665,889</u>
Expenses:						
Provision for claims and claim adjustment expenses	219,401	356,621	-	826,668	7,859,718	9,262,408
Excess insurance premiums	16,393,798	2,740,585	-	-	-	19,134,383
Safety credits	349,165	-	-	-	-	349,165
Claims administration	84,627	-	-	124,806	557,304	766,737
General and administrative expenses	<u>456,343</u>	<u>373,713</u>	<u>58,256</u>	<u>34,688</u>	<u>34,682</u>	<u>957,682</u>
Total operating expenses	<u>17,503,334</u>	<u>3,470,919</u>	<u>58,256</u>	<u>986,162</u>	<u>8,451,704</u>	<u>30,470,375</u>
Operating (loss) income	<u>(27,125)</u>	<u>494,122</u>	<u>81,512</u>	<u>163,902</u>	<u>483,103</u>	<u>1,195,514</u>
Non-operating revenues:						
Investment income	<u>40,531</u>	<u>34,226</u>	<u>6,305</u>	<u>4,503</u>	<u>4,502</u>	<u>90,067</u>
Change in net position	13,406	528,348	87,817	168,405	487,605	1,285,581
Net position, beginning of year	<u>187,824</u>	<u>4,708,672</u>	<u>131,915</u>	<u>808,526</u>	<u>6,230,371</u>	<u>12,067,308</u>
Net position, end of year	<u>\$ 201,230</u>	<u>\$ 5,237,020</u>	<u>\$ 219,732</u>	<u>\$ 976,931</u>	<u>\$ 6,717,976</u>	<u>\$ 13,352,889</u>

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS

To the Board of Directors and Members  
Santa Clara County Schools' Insurance Group  
San Jose, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America, the *State Controller's Minimum Audit Requirements for California Special Districts* and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Santa Clara County Schools' Insurance Group as of and for the year then ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Santa Clara County Schools' Insurance Group's financial statements and have issued our report thereon dated November 30, 2017.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Santa Clara County Schools' Insurance Group's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Santa Clara County Schools' Insurance Group's internal control. Accordingly, we do not express an opinion on the effectiveness of Santa Clara County Schools' Insurance Group's internal controls.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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(Continued)

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether Santa Clara County Schools' Insurance Group's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Crowe Horwath LLP*

Crowe Horwath LLP

Sacramento, California  
November 30, 2017